



BEING RELATIONAL GAZETTE

Baltimore Mediation's Newsletter & Tips

August 2019

A MESSAGE FROM OUR FOUNDER

Welcome, August. Today, August 5th, marks the 4 year anniversary of when my son **Archer** was catastrophically injured. The resulting 2 year odyssey of recovery gave us a renewed foundation of **hope** and **believing what's possible**. Remember, it is possible for people to **create an energy field of healing** in divine cooperation with lots of others.



That was our experience and it could be yours as well. The instant you experience a disaster or crisis, remember that we are connected. We have the desire and we have capacity to make positive lasting change. It's our **relational birthright**.

Sending love

Louise

GRATITUDE.... ACCOLADES, HIGH FIVES!



Congratulations are in order this month to an esteemed member of the Baltimore Mediation team, **Andrew Fontanella** for winning the MSBA "Best Section Project" award!

"The ADR Section "ADR in a Box" outreach and education project won the MSBA Presidential "Best Section Project" Award, for a project providing outstanding service to members. This project was created by a visionary and persistent team on the Education Committee of the ADR Section, led by Chair Andrew Fontanella, over the course of three years. The project includes a video which highlights the features of four ADR processes: Mediation, Settlement Conferences, Collaborative Law, and Community Conferencing. By use of a role play scenario carried out through each of the four processes, key elements of each are demonstrated. The concept is to provide a toolkit for practitioners, attorneys, organizations and others to help explain ADR options and features, to increase understanding of ADR, and facilitate outreach to the public. Segments of the ADR in a Box video were featured in a panel discussion at the MSBA June Summit, discussing uses of the video."

FEATURE

Her Success Story: The Power of a Relational Approach



HER SUCCESS STORY

Louise Phipps Senft
Founder,
Baltimore Mediation
Attorney/Mediator
Best-selling Author

Ivy Slater interviews
gutsy businesswomen
as they share their
success journey.

New Episode!



Listen on iTunes, Google Play,
Spotify, SoundCloud or online at
<https://wavve.link/hersuccessstory>

This past month Louise had the chance to sit down with entrepreneur, internationally-bestselling author, speaker, business coach, and podcast host Ivy Slater for an in depth discussion on building a business, family, and the value of having a good grounding in conflict transformation skills and relational theory.

After the interview, Louise tweeted out a message to Slater saying, "I thoroughly enjoyed the chance to speak with you about life's journey, Archer, the power of supportive family, community, and a relational mindset. I've experienced how life can be transformed when we choose to be relational. Conflict transformation skills help a lot too ;)"

Take a listen!

[Listen Here](https://wavve.link/hersuccessstory)

Featured Event

Why the study of personality is the starting point of Relational Engagement.

What's Your Type?



Come join us for our Personality & Self Awareness Workshop!

Know Thyself: Conflict Transformation & The Enneagram as Catalyst

When: Sept. 10, 2019 @ 1:30pm - 5:30pm

Where: 1500 Union Avenue
Baltimore, MD 21210

Course Fee: \$295

[Register Now](#)

NEWS

SPOTLIGHT

Linda Hutchison: Protecting Ideas Through Patent Law



At the core of every successful business is a good idea and creative minds that bring it to life. Ideas are the most valuable currency in today's marketplace, so naturally they must be protected. Linda Hutchison is an attorney practicing intellectual property law. She helps creatives patent their inventions and protect their rights in their trademarks.

Linda's journey into patent law has been creative and fascinating. "Out of college, I started as a process engineer working in paper and chemical manufacturing. While following my husband's naval career, I worked a range of jobs, such as management consultant, military logistician, and project manager for software development. When I entered law school, I decided to focus on intellectual property to leverage my engineering background," Hutchison says.

From her experience, instituting patents brings a range of benefits, "Patent law gives patent owners a right to stop others from making, using, or selling [the owners'] invention. Having a patented invention may provide an edge in a competitive bid for work, stop a competitor from suing an inventor for allegedly copying a process, or influence talks for licensing, merger, or sales."

Here's What a Business Mediation Client Had to Say:



"Baltimore Mediation offers a transformative approach that believed in each of our capacities and what was possible. They helped us get through a difficult merger and break up, gave us a working document that clearly summed things up in a succinct way, all from us but synthesized by our Baltimore Mediation mediator. And we have a signed agreement that we stand by and it works!"

UPCOMING TRAININGS



October 40-Hour Mediation & Conflict Transformation Skills Training: Sources of Conflict & A System

When: October 21 -25, 2019 @ 9am - 5pm

Where: The Inn at the Colonnade
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$1550

[Register Now](#)

December 40-Hour Basic Mediation

Linda met Louise at the Center Club this past spring and was drawn to the idea of helping business partners negotiate the parameters of their partnership. Linda states, "I don't know if people take a pause before creating a business to truly think about roles, issues, and consequences." Linda agrees with Baltimore Mediation that mediation at the onset of partnership can help business partners and inventors create a more successful business.

"Creative endeavors are generally driven by a passion for creating. That passion may not be enough to commercialize a co-created product," Linda says. "Bringing creatives together for open, quality dialogue early in a co-creative process may help creative entrepreneurs shift to successful business entrepreneurs."

To learn more about Linda's firm Hutchison Law, LLC visit her website [here](#). For more insight into intellectual property read the [Hutchison Patents Blog](#).

WHAT CLIENTS ARE SAYING



"Louise is a master trainer and her expertise in conflict resolution is second-to-none. If you want to experience a master at work, I would recommend attending this training. Learning this skill set is a powerful tool for all people in both work and personal settings". - Amanda Laden, Amanda Laden International

& Conflict Transformation Skills Training

When: December 9 -13, 2019 @ 9am - 5pm

Where: The Inn at the Colonnade
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$1550

[Register Now](#)

January 20-Hour Advanced Mediation & Conflict Transformation Skills Training: Custody, Visitation & Child Support

When: January 22-24, 2020

@ 5:00 PM-9:30 PM

9:00 AM - 5:30 PM

9:00 AM - 4:00 PM

Where: The Inn at the Colonnade
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$945

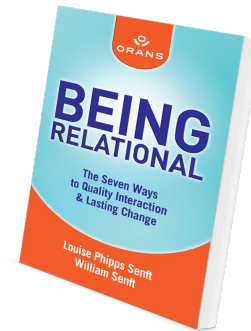
[Register Now](#)

QUOTE FOR THE MONTH:

"True compassion arises from a healthy sense of self, from an awareness of who we are that honors our own capacities and fears, our own feelings and integrity, along with those of others." - Jack Kornfield

For copies of the **Amazon best seller** *Being Relational: The Seven Ways to Quality Interaction & Lasting Change* visit

- [Amazon](#)
- [Audible](#)
- [Barnes & Noble](#)
- **Independent bookstores!**



SHARE OUR NEWSLETTER! BE RELATIONAL!



AS SEEN ON:



BALTIMORE MEDIATION | 443-524-0833 | Office@Baltimoremediation.com